A Global Business Consortium
Your Virtual Sales Team

Strategic Partner Group

Strategic Partner Group (SPG) Prospectus: Veteran & Military Enterprise Development Division

"Building Bridges. Delivering Results. Shaping the Future."

Empowering Veterans. Strengthening Communities. Advancing Opportunity.

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1. Overview

Strategic Partner Group (SPG) is a **global business consortium** committed to creating sustainable, purpose-driven partnerships between government agencies, private enterprises, and nonprofit organizations.

Through its **Veteran & Military Enterprise Development Division**, SPG supports **veteran-owned, service-disabled veteran-owned (SDVOSB), and military-affiliated organizations** by connecting them with funding sources, procurement opportunities, and strategic partnerships that empower long-term success.

Our mission is to ensure that **those who served our nation are positioned to lead in business, innovation, and community impact**.

"We don't just honor service — we help veterans transform it into enterprise and legacy."

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2. SPG's Focus for Veteran Organizations

SPG leverages decades of experience in **government contracting, business development, and capital access** to advance veteran entrepreneurship and employment initiatives across the U.S. and internationally.

Core Services:

- **Government Contracting & Procurement Facilitation**
  Helping veteran-owned businesses navigate and access federal, state, and local procurement opportunities under **Executive Order 13360**, **Title 3**, and **VA SDVOSB contracting programs**.

- **Business Development & Expansion Strategy**
  Providing strategic planning, partnership development, and growth consulting for veteran enterprises in manufacturing, logistics, healthcare, energy, and technology.
- **Access to Capital & Funding Sources**
  Facilitating introductions to **private investors, government-backed lenders, CDFIs, and impact funds** supporting veteran-owned companies.
- **Consortium & Joint Venture Creation**
  Structuring partnerships between veteran enterprises and corporate or tribal entities to pursue larger contracting and infrastructure projects.
- **Training & Workforce Integration Programs**
  Partnering with educational and workforce development organizations to train veterans in high-demand fields such as AI, renewable energy, logistics, and construction.
- **Community Development & Housing Initiatives**
  Collaborating on projects like **Veteran Villages** and **affordable housing programs**, aligning private capital with public-purpose initiatives to improve quality of life and access to opportunity.

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3. The SPG Advantage

SPG's Veteran Division provides **end-to-end strategic support** to veteran organizations and entrepreneurs — from planning and registration to contracting and growth.

We deliver:

- **National and global access** to agencies, investors, and corporate partners.
- **Procurement readiness consulting** and **proposal development support**.
- **Operational strategy** and business process optimization for veteran firms.
- **Mentorship and partnership frameworks** that enable sustained scalability.

SPG's strength lies in its ability to connect **mission with market**, ensuring veteran businesses compete effectively and thrive in competitive industries.

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4. Strategic Partnerships and Impact Areas

SPG is building a **Veteran Business Network Alliance (VBNA)** — a coalition of veteran-owned and allied organizations united to:

- Expand **federal procurement participation** and subcontracting partnerships.
- Promote **Veteran Workforce Transition Programs** in collaboration with national employers.
- Support **Veteran Housing and Community Infrastructure Projects** like the **Tunica Veteran Village** and Gulf Coast Rebuild initiatives.
- Strengthen **international veteran trade and supplier networks** under the **American Veterans Industries (AVI)** umbrella.

SPG works hand-in-hand with veteran organizations to create **ecosystems of opportunity**, combining private capital, federal incentives, and social enterprise models.

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5. Leadership

Sam Jacobs – President
Sam brings decades of experience in global finance, business development, and international consortium structuring. His leadership drives SPG's veteran enterprise initiatives, aligning mission-driven partners with capital, markets, and infrastructure resources.

Rick Reese – Founder and Chief Operating Officer
A U.S. Air Force veteran with 35 years of experience in procurement, M&A, and alternative finance, Rick leads SPG's **Veteran Business Development & Procurement Strategy**, focusing on **Executive Order 13360**, **Title 3**, and federal contracting empowerment for veteran-owned entities.

Together, SPG's leadership ensures every veteran partner has access to the tools, knowledge, and network necessary to grow and prosper.

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6. Why Veteran Organizations Choose SPG

- us **Veteran-Centered Mission:** Founded by veterans, built to serve veterans.
- 💼 **Government Procurement Expertise:** Deep understanding of Title 3, SDVOSB, and federal acquisition systems.
- 💰 **Capital & Funding Access:** Direct links to lenders, investors, and philanthropic funding partners.
- 🌍 **Global Network:** Partnerships across 40+ countries for supply chain and trade opportunities.
- 🤝 **Partnership Infrastructure:** SPG integrates nonprofit, corporate, and tribal enterprise collaboration models.
- 🌱 **Sustainable Growth:** Focused on empowerment, community reinvestment, and legacy building.

SPG gives veterans the platform, partnerships, and resources to **turn service into success**.

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7. Featured Initiative Examples

- **Tunica Veteran Village (Mississippi):**
  A comprehensive housing and training community developed to provide sustainable living, vocational education, and business incubation for veterans and families.
- **Gulf Coast Rebuild Charette:**
  A SPG-led initiative to create a veteran-driven workforce for regional reconstruction and smart city development following natural disasters.
- **American Veterans Industries (AVI):**
  A platform that empowers veteran-owned and tribal enterprises through procurement contracting, logistics, and supply chain services with DLA and government agencies.

These projects reflect SPG's commitment to integrating veterans into national economic recovery and innovation strategies.

8. Contact

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Summary Email Template

Subject: Empowering Veteran Businesses Through Strategic Partnerships & Capital Access

Dear [Client Name],

Strategic Partner Group (SPG) is a **global consortium** dedicated to empowering **veteran-owned and service-disabled veteran-owned organizations** through funding access, government contracting support, and strategic business partnerships.

We help veteran enterprises expand nationally and internationally through:

- Government procurement facilitation under **Executive Order 13360**
- Access to capital, investors, and development financing
- Strategic partnerships with corporate and institutional allies
- Business expansion and joint venture formation
- Veteran community development and housing projects

Our leadership team — including veterans and global business strategists — combines **mission, capital, and connection** to help organizations achieve sustainable growth.

Let's explore how SPG can help your veteran enterprise or organization scale its impact and opportunity.

Warm regards,
Sam Jacobs
President | Strategic Partner Group
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