

FOUNDER AND PRESIDENT

Sam Jakobs

Sam Jakobs is the founder and President of Strategic Partner Group. He leads relationships with institutions, chambers, trade groups, associations, family offices and investor groups across SPG's regional chapters. His work brings business leaders, advisers, governments and investors together around commercial needs, and his own career supplies the pattern: more than four decades across banking, finance, insurance, technology, public companies and international business development.

Career

He held executive roles with Capital One, HSBC, Republic Bank, North Fork Bank and Morstan Insurance, gaining first-hand experience of banking, financial regulation, product development and strategic implementation. In May 2022 he was appointed Chief Executive Officer of Aluf Holdings, a publicly traded holding company. He was the only American executive invited to speak at India's "Make in India: Making It Work" national seminar, alongside union ministers, government officials and global business leaders.

Honours and appointments

Advisory Council member, World Association of Former United Nations Interns and Fellows (WAFUNIF)

Elected Chief of Business, Finance and Human Resources Development, International Human Rights Observatory (IHRO)

Elected Honorary Doctor of International Business Development, International Royal Academy of the United Nations

Member of Honor, Royal Heritage Academy

40+

Years of executive leadership across banking, insurance, technology and international business development

2022

Appointed Chief Executive Officer of Aluf Holdings, a publicly traded company

Today

Founder and President of SPG, leading a platform of 47 verticals and eight regional chapters

WAFUNIF council membership is an advisory role within that organisation and confers no authority to represent it or the United Nations. Honours are listed as conferred by the organisations named.

ROLE AT SPG

Founder and President
Institutional relationships, chambers, associations and the regional network.

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FOCUS

- International business development
- Banking and public companies
- Cross-border sales and initiatives
- Institutions, chambers and trade groups
- Family offices and investor groups